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## **EFFECTIVE IMMEDIATELY**

September 21, 2015

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change. **PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.** 

Product	Obsolete						
Family	Item	Obsolete			Replacement		
	Number	Model	Obsolete Description	UPC	Item	Replacement Model	MSRP
РОМ	1897915	6469	SMD MICROTIP TEST SET	0 95969 15552 6	1903115	6341	44.99
POM	1897971	6475	TEST PROBE TIPS, 060	0 95969 15558 8	N/A	N/A	N/A
РОМ	1897980	6477	REPLACEABLE TIP TEST PROBE SET	0 95969 15559 5	1902161	6275	25.99
РОМ	1905450	5676A	TEST PROBE SET REPLACEABLE TIP	0 95969 16095 7	1903115	6341	44.99
РОМ	1907896	5950A	TEST PROBE SET REPLACEABLE TIP	0 95969 16305 7	N/A	N/A	N/A
РОМ	1907908	5951A	TEST PROBE SET REPLACEABLE TIP	0 95969 16306 4	N/A	N/A	N/A

## **Stock Rotation Policy:**

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 10/21/15 if the conditions below are satisfied.

- 1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
- 2. Fluke has given prior approval for the return of such Products; and
- 3. The products were purchased no more than one (1) year before return date; and
- 4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz Sr. NA Sales Operations Manager Fluke Corporation