

November 13, 2017

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products may have a replacement model as shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product Family	Obsolete Item Number	Obsolete Model	UPC	Replacement Item Number	Replacement Model	UPC
AMP	3026875	HV231-10A	0 95969 41465 4	N/A	N/A	N/A
AMP	2732910	FA-6X32/.63	0 95969 36796 7	N/A	N/A	N/A
HAWK	3583160	FLK-075-CLKT-EDP	0 95969 52990 7	3460387	FLK-075-CLKT	0 95969 49585 1
HAWK	3792407	FLK-100-CLKT-EDP	0 95969 56030 6	3460439	FLK-100-CLKT	0 95969 49590 5
SCM	201258	90I-610S	0 95969 04309 0	N/A	N/A	N/A

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 12/13/17 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz
 Sr. NA Sales Operations Manager
 Fluke Corporation