E-T-A Circuit Breakers 1551 Bishop Ct. Mt. Prospect, IL 60056 Telephone (847) 827-7600 Fax (847) 827-7655 E-Mail usinfo@e-t-a.com Internet www.e-t-a.com



4/17/18

Subject: Policy Change

8340/8345 Series MOQ's

Effective June 1, 2018 both the 8340 and 8345 series products will be subject to new MOQ's, guidelines outlined below:

- All part numbers with historical sales will carry a MOQ of 5 pieces
- All items requiring new part number entry in our system will carry a MOQ of 10 pieces
- All active quotes for 8340 or 8345 part numbers will be subject to the new five piece MOQ on 6/1/18.
- Any 8340 or 8345 series product purchased after 6/1/18 will not be eligible for either return or scrap on your annual inventory adjustment.

Please communicate this policy change internally with your purchasing and sales staffs so as to avoid rejection of orders at the time of placement.

Any questions please contact me.

Regards,

John Guetens

N.A. Channel Sales Manager

john.guetens@e-t-a.com