

EFFECTIVE IMMEDIATELY

January 3, 2017

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change.

NOTE: These items are on the February 1, 2017 price list recently sent to you. Please mark them as obsolete.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	UPC	Replacement Item	Replacement Model	MSRP
POM	1918888	4528-K-48	SMA (M-F), RG174/U	0 95969 17300 1	1918920	4528-X-48	99.99
ACC	2096980	87-RETROFIT	RETROFIT KIT FOR FLUKE 83, 85, 87-3 787 METERS	0 95969 24182 3	N/A	N/A	N/A
EPROD	4636980	FLUKE-376/PRV240	FLUKE-376 CLAMP +PRV240 PROVING UNIT KIT	0 95969 78663 8	4695861	FLUKE-376 FC	449.99

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 2/2/17 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz
Sr. NA Sales Operations Manager
Fluke Corporation