

EFFECTIVE IMMEDIATELY

September 14, 2014

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products may have a replacement model as shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	Replacement Item	Replacement Model	MSRP
MECH	4094385	FLUKE-805	VIBRATION METER	4489229	FLUKE-805 FC	\$2,149.99

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until October 14, 2015 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz
Sr. NA Sales Operations Manager
Fluke Corporation